



LOCATOR SURVEY: INITIAL RESEARCH OVERVIEW

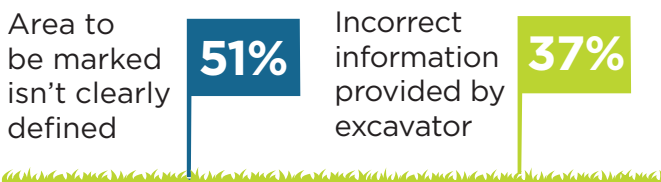
CGA worked with a third-party research firm to survey 402 U.S.-based locate technicians via email in the time period between Dec. 9, 2019 and Jan. 23, 2020. The goal of the survey was to gauge their awareness, beliefs and attitudes about the safe digging process and challenges to timely and accurate locating. Below are some of the initial data points gathered through that survey.

CGA will issue a Locator White Paper later this year with complete and detailed findings from this survey as well as in-depth interviews with members of the locating industry.

Locator Wish List for Improving Accuracy and Timeliness of Locates

- 99% Updated maps
- 97% Mandatory white-lining
- 97% Increased communication with excavator

Biggest Challenges to Accurate, On-Time Locates



Safe Digging Practices Not Always Adhered To

- 46% Communicate with on-site stakeholder or excavator
- 31% Respond to locate request in time outlined by state law

Workload Manageability:

8 in 10 locators say workload is manageable



* Those who feel their workload is unmanageable are more likely to have less job experience and fewer opportunities for training.

Access to Training

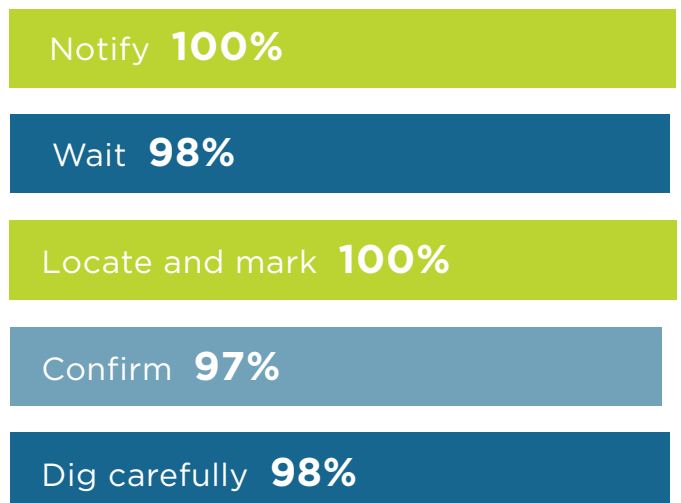
- 93% of individuals have access to training through employers
- 2% of individuals have access through outside agencies
- 5% of individuals do not have access to training

Frequency of Ongoing Training



93% of locators reported receiving training prior to beginning work.

Awareness of Safe Digging Processes



98% of surveyed locators believe they are important to the safe digging process



Perceived Importance When Measuring Job Performance

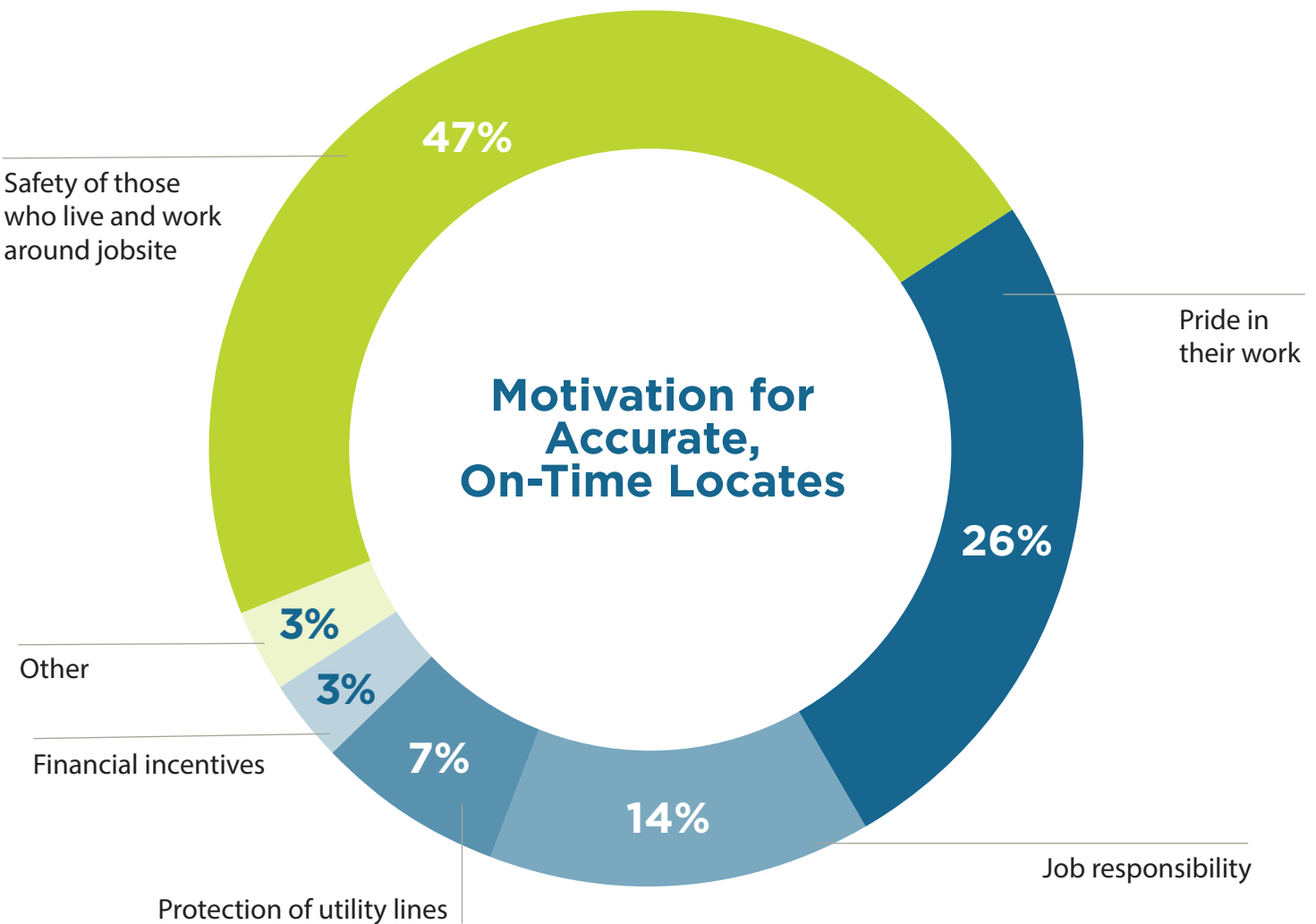


Importance of Improving Safety Through Timely and Accurate Locates

- 97%** agree it's important to them
- 94%** agree it's important to their company/organization

Frequency of Late and Inaccurate Locates

- 61%** of locators believe late locates occur frequently
- 50%** believe inaccurate locates occur frequently



Top 3 Causes of Damages Due to Locate Issues*

- 1** Inaccurate marking due to locator technician error - **19%**
- 2** Inaccurate locate due to poor signal - **17%**
- 3** Facility not marked due to no response from operator/contract locator - **9%**

*These represent the beliefs of surveyed locators, not actual damage root cause data.